

## NINA PAVCNIK

Department of Economics  
6106 Rockefeller Center  
Dartmouth College  
Hanover, NH 03755

Phone: (603) 646-2537  
Fax: (603) 646-2122  
E-mail: [Nina.Pavcnik@Dartmouth.edu](mailto:Nina.Pavcnik@Dartmouth.edu)  
<https://sites.dartmouth.edu/npavcnik/>

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### EMPLOYMENT

Niehaus Family Professor in International Studies, Dartmouth College 2010-present  
Chair, Department of Economics July 2018- June 2021  
Professor of Economics, Dartmouth College, 2009-present  
Associate Professor of Economics (with tenure), 2005-2009  
Assistant Professor of Economics, 1999-2005

#### Dartmouth Service/Committees:

Special Adviser to the President, July 2023-present  
Co-chair, Steering Committee for Arts and Sciences Future project, July 2023-present  
Arts and Sciences CFOO Search Committee, 2022  
Provost Search Committee, 2021  
Committee on Organization and Policy, 2020-2023  
Committee on Advisory to the President, 2015-2017  
Faculty Committee on Graduate Fellowships, 2012-15 (Chair in 2013/14, alternate 2014/15)  
King Scholar Steering Committee Member, 2013-2016  
International Studies Minor Steering Committee, the Dickey Center, 2010-2019, 2021-22  
Geography Department Review Committee, 2010  
The Committee on Standards, 2006-2009

### EDUCATION

Princeton University, Ph.D. in Economics, 1999  
Yale University, B.A. in Economics, 1994  
*Magna cum Laude, Distinction in Major, Phi Beta Kappa*

### PERSONAL

Citizen of Slovenia and the United States

### PROFESSIONAL ACTIVITIES

#### Editorships

Co-Editor, Journal of Economic Perspectives, 2021- present  
Editor, World Bank Economic Review, 2016-present  
Editorial Board, 2010-2016  
Co-Editor, Journal of International Economics, 2013-2019  
Associate Editor, 2004-2013  
Co-Editor and Special Issue Co-Editor, Journal of Development Economics, 2011-2013  
Associate Editor, 2004-2011  
Board of Editors, American Economic Review, 2008-2016

#### National/International Professional Committees

Member, Advisory Committee for ITI group, National Bureau of Economic Research, 2018-  
Member, American Economic Association, Committee on Government Relations 2015-2020

External Member, World Bank Research Committee, 2013-2018  
Member, National Science Foundation, Economics Panel, 2007-2009

#### Conference Organization

Co-organizer, 2<sup>nd</sup> Women in International Economics Conference, virtual at Dartmouth, 2021  
Member, Program Committee, World Bank ABCDE Conference, 2018  
Member, American Economic Association Program Committee, 2015  
Co-organizer, NBER Summer Institute for Development Group 2014  
Member, Program Committee, Winter Econometric Society Meetings 2013, 2014  
Member, Program Committee, NEUDC Conference, 2012, 2014  
Member, Program Committee, BREAD Fall Meetings 2012  
Member, Program Committee, European Economic Association Meetings 2006-2012  
Co-organizer, NBER Summer Institute for International Trade and Investment Group, 2011, 2012

#### AWARDS, HONORS

Phi Beta Kappa Visiting Scholar, 2022-23  
Best Coeditor Prize, Journal of International Economics, 2018 (inaugural), 2019  
Excellence in Refereeing Award, American Economic Review, 2019  
Dean of Faculty Award for Outstanding Mentoring and Advising, Dartmouth College, 2017  
Presidential Faculty Lecture, Dartmouth College, 2015  
John M. Manley Huntington Award, Dartmouth College, 2009  
Elizabeth R. and Robert A. Jeffe 1972 Fellow, Dartmouth College, 2006-07  
European Association of Research in Industrial Economics (EARIE) Young Economists' Essay Competition Award Winner, 2000  
Robertson Fellow, Woodrow Wilson School, Princeton University, 1996-98  
Princeton University Fellowship, 1994-98

#### GRANTS/FELLOWSHIPS

Economic Research Institute for ASEAN and East Asia Grant, 2021-22  
Rockefeller-Haney Fellowship, Dartmouth College, 2021  
Senior Faculty Fellowship, Dartmouth College, 2021  
Insight Development Grant, Social Sciences and Humanities Research Council, 2020-  
Insight Development Grant, Social Sciences and Humanities Research Council, 2018-20  
Op-Ed Public Voices Fellowship, 2016  
Department of International Development-IZA Grant, 2013-2015  
Senior Faculty Fellowship, Dartmouth College, 2010  
Rockefeller-Haney Fellowship, Dartmouth College, 2010  
Columbia Program on Indian Economic Policies Grant, 2010  
The World Bank Grant for Informality Research, 2008-2009  
Rockefeller-Haney Fellowship, Dartmouth College, 2007  
National Science Foundation Grant, 2005-2008  
Rockefeller Reiss Family Grant, Rockefeller Center for Public Policy, 2004-2005  
Rockefeller Research Scholar, Rockefeller Center for Public Policy, 2003-2004  
Junior Faculty Fellowship, Dartmouth College 2002  
Rockefeller-Haney Fellowship, Dartmouth College, 2002  
National Science Foundation Grant, 2002-2005  
Rockefeller Social Science Faculty Grant, Rockefeller Center for Public Policy, 2002-2003  
Ford Foundation Fellowship, Princeton University 1997, 1998  
MacArthur Foundation Grant, Center for International Studies, Princeton University, 1997

## ADVISORY and CONSULTING WORK

International Monetary Fund, Consultant for Trade Output Review, 2022-23  
Structural Transformation and Economic Growth Research Initiative, CEPR, Advisory Group, 2020-  
Inter-American Development Bank, Research Advisor/Consultant, 2008-2009, 2017, 2018-19  
United Nations, Virtual Institute UNCTAD, 2013-2014  
World Bank, Consultant  
    Development Economics (DEC), 2011-2012, 2012-2016  
    Gender and Development Division, 2002-2003  
    Latin American and Caribbean Division, 2001-2002  
U.S. Department of Labor, 2011-2013  
International Food Policy Research Institute (IFPRI), 2010  
World Trade Organization (WTO)/International Labor Organization (ILO), 2010  
Evaluator, World Bank Research Evaluation Panel 1998-2005, 2006

## OTHER PROFESSIONAL AFFILIATIONS

National Bureau of Economic Research (NBER), Research Associate, 2005-present  
    Faculty Research Fellow, May 2000-2005  
Centre for Economic Policy Research (CEPR), Research Fellow 2012-present  
    Research Affiliate, 2003-2012  
BREAD, Senior Fellow, 2007- present  
International Growth Centre (IGC), Affiliate, 2009-present  
Institute for the Study of Labor (IZA), Research Fellow, 2015-present  
Visiting Researcher, Paris School of Economics, June-July 2009  
Short Term Visiting Fellow, International Economics Section, Princeton University, April 2008  
Visiting Lecturer, University of Ljubljana, Department of Economics, April 2001

## PUBLICATIONS IN JOURNALS AND EDITED BOOK VOLUMES

“Entry and Exit of Informal Firms and Development,” (with B. McCaig) *IMF Economic Review* **69**, 540–575 (2021).

“International Trade and Inequality in Developing Economies: Assessing Recent Evidence,” in M. Obstfeld and L. Catao (eds.) *Meeting Globalization’s Challenges*, Princeton University Press, 2019, pp. 123-142.

“The Winners and Losers from International Trade” *Survival, Global Politics and Strategy*, Volume 61 (2), March 2019, 97-100.

"Export markets and labor reallocation in a low-income country," (with B. McCaig), *American Economic Review*, 108 (7), 2018, 1899-1941.

“The Impact of Trade on Inequality in Developing Countries,” *The Jackson Hole Economic Policy Symposium Proceedings*, Fostering a Dynamic Global Economy, 2017, 61-114.

"Moving out of Agriculture: Structural Change in Vietnam," (with B. McCaig) in McMillan, M., D. Rodrik, and C. Sepulveda (eds.). *Structural Change, Fundamentals, and Growth*, IFPRI, 2017, pp. 81-124.

"The effects of trade policy," (with P. Goldberg), in Staiger, B. and K. Bagwell (eds.), the *Handbook of Commercial Policy*, Volume 1A, Elsevier, (December 2016), pp. 161-206.

"Prices, Markups, and Trade Reform," (with P. Goldberg, J. De Loecker, and A. Khandelwal), *Econometrica*, Vol. 84, 2 (March 2016), pp. 445-510.

"Informal employment in a growing and globalizing low-income country," *American Economic Review Papers and Proceedings*, 105(5), 2015, 545-50. (with B. McCaig)

"Trade policies, household welfare, and poverty alleviation: An Overview," in N.Pavcnik (ed.), *Trade policies, household welfare and poverty alleviation. Case studies from the Virtual Institute Academic Network*, pp. 1-28. United Nations: New York and Geneva, 2014.

"Introduction," *Journal of Development Economics*, Special Issue: Imbalances in Economic Development: International Perspectives (with S. Wei), Volume 111, (November 2014), pp. 224.

"Variety In, Variety Out: Imported Input and Product Scope Expansion in India," (with P. Goldberg and A. Khandelwal), in J. Bhagwati and A. Panagariya eds., *Reforms and Economic Transformation in India*, pp. 168-199, Oxford University Press 2012.

"Globalization and Within-country Inequality," in M. Bacchetta and M. Jansen eds. *Making globalization socially sustainable*, pp. 233-259, WTO/ILO: Geneva 2011.

"Imported Intermediate Inputs and Domestic Product Growth: Evidence from India", with P. Goldberg, A. Khandelwal, and P. Topalova, *Quarterly Journal of Economics*, 125(4) 2010, pp.1727-67.

"Multi-product Firms and Product Turnover in the Developing World: Evidence from India", with P. Goldberg, A. Khandelwal, and P. Topalova, *Review of Economics and Statistics*, 2010, 92 (4), pp. 1042-1049.

"Trade Adjustment and Human Capital Investment: Evidence from Indian Tariff Reforms," (with E. Edmonds and P. Topalova), *American Economic Journal: Applied Economics*, 2010, 2(4), pp. 42-75.

"Trade Liberalization and New Imported Inputs," (with P. Goldberg, A. Khandelwal, and P. Topalova), *American Economic Review*, Papers and Proceedings 2009, 99(2), pp. 494-500.

"Child labor and schooling in a globalizing economy: Some evidence from urban India," (with E. Edmonds, and P. Topalova), *Journal of European Economic Association*, Papers and Proceedings 2009, 7 (2-3), pp. 498-507.

Trade and Poverty, Entry for *The New Palgrave: A Dictionary of Economics*, 2<sup>nd</sup> Edition, 2008.

"Distributional Effects of Globalization in Developing Countries," (with P. Goldberg), *Journal of Economic Literature* 2007, 45(1), pp. 39-82.

"The Effects of the Colombian Trade Liberalization on Urban Poverty," (with P. Goldberg), in Harrison, A. (ed). *Globalization and Poverty*. NBER and U Chicago Press 2007. pp. 241-290.

"Trade Liberalization and the Allocation of Labor between Households and Markets in a Poor Country," (with E. Edmonds). *Journal of International Economics* 69 (2), July 2006, 272-295.

“International Trade and Child Labor: Cross-Country Evidence,” (with E. Edmonds). *Journal of International Economics* 68 (1), January 2006, 115-140.

“Short term consequences of trade reform for industry employment and wages: Survey of evidence from Colombia” (with P. Goldberg), *World Economy* 28(7), July 2005, 923-939.

"Trade, Wages, and the Political Economy of Trade Protection: Evidence from the Colombian Trade Reforms," (with P. Goldberg), *Journal of International Economics*, 66, May 2005, 75-105.

“Child Labor in the Global Economy,” (with E. Edmonds) *Journal of Economic Perspectives* 18(1), Winter 2005, 199-220.

“The Effect of Trade Liberalization on Child Labor” (with E. Edmonds), *Journal of International Economics* 65(2) March 2005, 401-41.

“Trade, Inequality, and Poverty: What Do We Know? Evidence from Recent Trade Liberalization Episodes in Developing Countries,” (with P. Goldberg). *Brookings Trade Forum* 2004, 223-269.

“Trade Policy and Industry Wage Structure: Evidence from Brazil,” (with A. Blom, P. Goldberg, N. Schady), *World Bank Economic Review* 18(3) 2004, pp. 319-344.

"Airbus versus Boeing Revisited: International Competition in the Aircraft Market," (with D. Irwin), *Journal of International Economics* 64(2), December 2004, pp. 223-245. (lead article)

“Trade Reforms and Wage Inequality in Colombia,” (with O. Attanasio, P. Goldberg), *Journal of Development Economics*, 74, August 2004, pp. 331-366.

“The Response of the Informal Sector to Trade Liberalization,” (with P. Goldberg), *Journal of Development Economics* 72, December 2003, pp. 463-496.

“What explains skill upgrading in less developed countries?” *Journal of Development Economics* 71, August 2003, pp. 311-328.

“Do pharmaceutical prices respond to patient out-of-pocket expenses?” *Rand Journal of Economics* 33, Autumn 2002, pp. 469-487.

"Trade Disputes in the Commercial Aircraft Industry," *World Economy* 25, May 2002, pp. 733-751.

“Trade liberalization, Exit, and Productivity improvements: Evidence from Chilean Plants,” *Review of Economic Studies* 69, January 2002, pp. 245-76.

## **BOOKS**

*Trade policies, household welfare and poverty alleviation. Case studies from the Virtual Institute Academic Network.* Editor. United Nations: New York and Geneva, 2014.

## **WORKING PAPERS, WORKS IN PROGRESS**

“Foreign and Domestic Firms: Long Run Employment Effects of Export Opportunities” First draft: 2016, current draft: August 2023 (with B. McCaig, W.F. Wong).

"Export markets and household business performance: Evidence from the US-Vietnam Bilateral Trade Agreement," First draft: 2013, Current draft: December 2018 (with B. McCaig).

“Foreign Direct Investment and Key Lifetime Decisions of Young Women,” First Draft: March 2022  
(with B. McCaig and N. Drozdoff)

## OTHER WRITING/PODCASTS

Trade and Development, Women in Economics IMF Podcast, August 2023

FDI and Domestic Firm, The Conversations on Transformation series Podcast, CEPR, STEG, February 2023.

How should governments best help the losers from free trade? A contribution to “Is the global trade system broken? *The Economist Online Open Future Debate*, May 2018.

Integrated and Unequal: The effect of trade on inequality in developing countries, VoxDev.org (with P. Goldberg), April 2018.

Lowering barriers to trade: Impact on Vietnam, VoxDev.org (with B. McCaig), March 2018.

Trade Talks, Episode 11: The Complicated Impact of Trade on Developing Countries, November 2017

Trading Up: Globalisation and developing countries, VoxDev.org, (with P. Goldberg) July 2017.

For Richer for Poorer, IMF Finance and Development, December 2016.

Stumped about what to make of Obamas TPP trade deal? You’re not alone, The Conversation, September 12, 2016

Creating formal sector jobs in low income countries, CEPR Policy Portal VoxEU.org, (with B. McCaig) August 4, 2015

Benefits and costs of free trade for less developed countries, in "La vie des idées", November 5, 2009.

Imported inputs and domestic product growth in India, CEPR Policy Portal VOxEU.org (with. P. Goldberg, and A. Khandelwal), December 1, 2008

Schooling Costs: The link between tariff reform, poverty, and educational attainment, CEPR Policy Portal VoxEU.org (with E. Edmonds), May 2008

Trade and Child Labour, (with E. Edmonds), CEPR Policy Portal VoxEU.org, July 19, 2007

Discussion of "Wage Dynamics and Economic Development" by A. Warner, *Brookings Trade Forum* 2006.

Review of *World Development Report* by the World Bank. *Journal of Economic Literature* March 2006.

Review of *The Economics of Essential Medicines* by Brigitte Granville (ed.), *Journal of Economic Literature* 42, March 2004, pp. 195-197.

Review of *Globalization and the Theory of Input Trade* by Ronald W. Jones, *Journal of Economic Literature* 40, March 2002, pp. 180-81.

## RECENT CONFERENCE AND SEMINAR PRESENTATION

### Keynotes and Named Lectures:

College of the Holy Cross, “How globalization shapes inequality: Lessons from 40 years of trade liberalizations,” PBK Public Lecture (March 2023)  
Bucknell University, “How globalization shapes inequality: Lessons from 40 years of trade liberalizations,” PBK Public Lecture (February 2023)  
STEG Annual Conference, “Trade, Global Value Chains, and Jobs,” (February 2023)  
Texas Tech University, “How globalization shapes inequality: Lessons from 40 years of trade liberalizations,” PBK Public Lecture (October 2022)  
University of Illinois-Chicago, “The Economic Challenges of Globalization,” PBK Public Lecture (October 2022)  
St. Catherine University, “How globalization shapes inequality: Lessons from 40 years of trade liberalizations,” PBK Public Lecture (October 2022)  
Washington College, “How globalization shapes inequality: Lessons from 40 years of trade liberalizations,” PBK Public Lecture (September 2022)  
Second Expert Meeting (OECD/ILO) on "Tackling Vulnerability in the Informal Economy" (March '22)  
Purvis Memorial Lecture, Canadian Economic Association (June 2021)  
Maddison Lecture, Groningen Growth and Development Centre (March 2020)  
Slovenian World Congress, Ljubljana (October 2019)  
Keynote Speaker, Comparative Analysis of Enterprise Data conference, Univ. of Michigan (May 2019)  
Calderwood Lecture, Wellesley College, (April 2019)  
Keynote Speaker, Conference on Firms, Trade, and Development, Stanford and the International Growth Centre (IGC) (December 2018)  
Keynote Speaker, 5<sup>th</sup> INSTEAD Workshop on Advances in the Theory and Empirics of Institutions, Trade and Economic Development, Syracuse University, NY (May 2018)  
Class of 1960 Lecture, Williams College (November 2017)  
Jackson Hole Economic Policy Symposium, Jackson Hole, WY (August 2017)  
Keynote Speaker, NOITS Conference (May 2017)  
The Inaugural Distinguished Women in Economics Lecture Speaker, Boston University (November 2016)  
Public Lecture, New Frontiers in Economic Development, Kellogg Institute, Notre Dame (April 2015)  
Keynote Speaker, The United Nations, UNCTAD, Book Launch Conference (September 2014)

### Recent conferences/policy venues (since 2015):

Conference on Macroeconomic Policy for Development in SSA, Princeton University (Feb 2023)  
IMF, IMF Trade Output Review Presentation (February 2023)  
G65 Conference in Honor of Gene Grossman, Princeton University (October 2022)  
UCSD School of Global Policy and Strategy, Future of the Global Trading System Conference (Feb '22)  
AEA/Econometric Society Meetings (January 2022)  
Foreign, Commonwealth, and Development Office, UK, Dept of International Trade (Dec 2021)  
Cambridge University, The trade environment and trade policy conference (December 2021)  
STEG Thematic Workshop on Agriculture, Sectoral and Spatial Frictions, and Trade (September 2021)  
Policy Implications of Recent Globalization Research, CEPR, CPS, DIE, Brookings (June 2021)  
FCDO (Foreign, Commonwealth, and Development Office) Chief Economist Seminar (October 2020)  
NBER Conference on Labor Market Consequences of International Trade (September 2020)  
American Economic Association Meetings (January 2019)  
Speaker, National Press Club & NBER Labor Market Consequences of International Trade (Oct 2018)  
Panelist, 2018 Perry World House Global Order Colloquium, Panel: Economic Transitions (Sept 2018)

Firms in the Emerging Economies Conference, Guangzhou, China (June 2017)  
20<sup>th</sup> NBER-CCER Annual Conference, Beijing, China (June 2017)  
5<sup>th</sup> World Bank-Bank of Spain International Policy Conference, Bank of Spain (June 2017)  
Meeting Globalization's Challenges, the International Monetary Fund, Washington, DC (October 2017)  
CEPR Conference on Global Value Chains and Development (September 2016)  
World Bank ABCDE Conference (May 2016)  
Vietnamese Academy of Social Sciences, the CAF, Vietnam (November 2015)  
1st IZA/DFID GLM-LIC Conference, World Bank (October 2015)  
Handbook of Commercial Policy Conference (June 2015)

#### Recent seminars

New York Federal Reserve Bank; the Board of Governors; Vanderbilt University; University of Tennessee; HKUST, Hong Kong; University of Hong Kong; Northeastern, Notre Dame University; London School of Economics; University of British Columbia; Yale University; The Graduate Institute, Geneva; Bowdoin College; Wharton Business School; University of Wisconsin, National Bank of Belgium, Oxford University, University of Michigan, Boston University, Interamerican Development Bank, Georgetown University, the World Bank, University of Groningen, Central European University, Fordham University, CEPR/University of Geneva, FCDO (Foreign, Commonwealth, and Development Office) Chief Economist Seminar, University of California-San Diego, Toronto, Stockholm, Wisconsin, Cambridge University, Utrecht University and Wageningen University, Tufts, World Bank DECIG Seminar, University College Dublin, Vanderbilt

#### Formal Mentoring Events 2019-2023:

Several lectures, class visits, group meetings as PBK Visiting Scholar, Fall 2022-Spring 2023  
Mentor, CSWEP, AEA Annual Meetings, Junior mentoring meeting, January 2022  
Local Co-organizer, 2<sup>nd</sup> Women in International Economics Conference September 2021  
Speaker, Federal Reserve Board, FRB Women in Economics Speaker Series, March 2021  
Panelist, CSWEP: Navigating the Publication Process in Economics, 2021 EEA Conference  
Mentor, CSWEP, AEA Annual Meetings, Mid-career mentoring meeting, January 2021  
Mentor, The Inaugural Women in International Economics, September 2020  
Mentor, CSWEP, AEA Annual Meetings, junior mentoring breakfast, January 2020  
Chair and Discussant, CSWEP Session: "Firms, Trade, and Globalization," AEA Annual Meetings, 2020

#### Student Mentoring/Supervision

Senior Thesis Students (since 2010)

Samantha Goncalves ('21)  
Yifan He ('20) --Winner of the department outstanding economics thesis prize  
Katherine McCreery ('19)  
Sarah Gertler ('17)—now Ph.D. student at MIT  
Natalia Drozdoff ('17)—now Ph.D. student at Yale  
Nancy Wu ('15)  
Tomas Jagelka ('11) – Ph.D. from Science Po, now Post-doc  
Max Gelb ('11)



Presidential Scholars/Independent Study/Paid Research Assistants/DERS mentees (since 2010):

Federico Cigolot ('24), Elaine Mei ('23), Shawdi Mehrvarzan ('22), Archita Harathi ('22), Laura Walk ('20), Utsav Jalen ('21), Christine Dong ('19), Hung Nguyen ('18), Akhila Kovvuri ('18), Jonah Kelly ('18), Natalia Drozdoff ('17), Sarah Gertler ('17), Zhecheng (Ira) Yao ('17), Blake Niehaus ('17), James Burton ('17), Larry Liao ('16), Konrad von Moeltke ('15), Carla Larin ('15), Hanh Nguyen ('14), Richard Yu ('14), Alex Jiang ('13), David Rogg ('12)

Teresa Snyder (Johns Hopkins '21)—now Ph.D. student at Stanford

### **Department Service**

Chair Advisory Committee, 2021-22, 2022-23

Skowrup Series in International Economics, the Dickey Center (co-organizer with Ken Bauer), 2019-20

International Economics Seminar (organizer), 2001-02, 2003-04, 2006-07, 2008-9, 2010-11, 2012-15

Chair, Economic Department Endowment Ad-hoc committee 2010-12

Junior Recruiting Committee, Dept. of Economics, Chair 2006-07

Junior Recruiting Committee, Dept. of Economics, member: 1999-00, 2000-01, 2009-10

Workshop in Economics Policy Analysis, Organizer, The Rockefeller Center, 2005-06, 2006-07

Rockefeller Hanely Grant Committee, Department of Economics, 2001-02, 2005-06

### **Other service**

Treasurer, Hanover High School Field Hockey (2018-2021)

Kids After School Time (KAST), Parent Advisory Board Member (2011-12, 2012-2013)

Hanover After School Program (HASP): Board member 2008-09; Board Chair (2009-10, 2010-11)

As the chair of the Board, worked with Town Manager and the Dean of Faculty /Provost to reorganize parent-supervised HASP and develop a program run by the Town of Hanover (KAST) to enhance the availability and quality of after school care in Hanover.